

Minutes of
SOUTHERN INNKEEPERS
ANNUAL MEMBERSHIP MEETING

Tuesday, May 21, 2013

CALL TO ORDER: The meeting was called to order at 8:00 a.m. by President Bob Ray.

PREVIOUS MINUTES (attached): The minutes of the July 2012 meeting were approved as written.

ELECTION OF OFFICERS AND DIRECTORS: Upon proper motion and second, the following slate of officers was approved. All new officers will begin their terms at the close of this meeting.

New Officers

President: Prem Devadas

President-elect: Tom Ruff

VP WV: Barry Trice

VP-VA: Kevin Carter

VP-NC: Randy Kolls

VP-SC: Bill Lacey

VP-GA: Bob Ray

VP-FL: Russ Kimball

VP-DC: Gerry Gabrys

VP-MS: Bob Bennett

Allied Rep: Gary Inman

MEMBERSHIP REPORT: Cathy Kerr said that SIA has 60 current members, and asked the group to welcome new member Greg Hilker, R David Thomas Center at Duke University.

REPORT OF TREASURER: Cathy Kerr reviewed the April 2013 Statement, noting that SIA has \$94,251 in assets, compared to \$86,539 last year. Most of the difference is due to this year's earlier convention date. She also reviewed the 2014 budget. A CD for \$47,232 will mature in August. By proper motion and second, the Treasurer's Report and 2014 Budget were approved as distributed.

NEW BUSINESS: President Ray provided a recap of board meeting discussion, noting that the board approved a motion make a one-time donation of \$10,000 to AH&LA for a scholarship fund honoring Joe McInerney. The board also approved a motion to make a one-time \$1,000 donation to each state which has both active members of SIA and a state hotel/motel association. A letter will be sent to each state explaining Southern's history and focus, and inviting state association members to contact the SIA vice president representing their state to discuss membership. The membership approved by acclamation.

The board also approved a motion to ask hosts of meetings beyond 2014 to consider mid-late June dates for SIA meetings. Staff will work with future hosts to try to find dates that would allow more attendance by families. The membership approved this by acclamation.

ANNOUNCEMENT OF MEETING PLACE for 2014: President Ray reminded the group that the next meeting will be at The Homestead, hosted by Peter Faraone, May 18-21, 2014.

ADJOURNMENT: the meeting was adjourned at 8:30 a.m

Respectfully submitted,
Cathy Kerr, CAE
Secretary/Treasurer

MINUTES OF SOUTHERN INNKEEPERS ANNUAL MEMBERSHIP MEETING
Tuesday, July 10, 2012

CALL TO ORDER: the meeting was called to order at 8:00 a.m. by President John Hallowell.

PREVIOUS MINUTES: The minutes of the June 28, 2011 meeting were approved as distributed.

ELECTION OF OFFICERS AND DIRECTORS: President Hallowell presented the following slate for approval:

President: Bob Ray
President-elect: Prem Devadas
VP WV: Barry Trice
VP-VA: Kevin Carter
VP-NC: Randy Kolls
VP-SC: Bill Lacey
VP-GA: Joel Meyers
VP-FL: Russ Kimball
VP-DC: Gerry Gabrys
VP-MS: Bob Bennett
VP-AL: Larry Fidel
VP-TN: Tom Negri
Allied Rep: Gary Inman

Upon proper motion and second, the slate was approved as presented.

MEMBERSHIP REPORT:

The board has approved the following new members for induction into Southern:

Jon Reeher – Gasparilla Inn-- nominated by Jack Damioli
Tom Hamilton – Thomas Hamilton & Associates – nominated by Barry Trice
Bill Lacey-Sanctuary at Kiawah-nominated by John Hallowell
Michael Gordon—Barnsley Gardens Resort—nominated by Russ Kimball and Tom Ruff
Meghan Noel—Inn on Biltmore Estate—nominated by Tom Ruff
Shawn Gracey –nominated by Randy Kolls

REPORT OF TREASURER: May 2012 Statement: Treasurer Cathy Kerr reviewed the May 2012 financial statement, which shows that SIA has \$91K in assets. She noted that she expects to meet membership dues targets with the addition of new members, but that conference expenses are expected to exceed budget because of having more invited speakers. This deficit was anticipated and approved by the board in the interest of adding value to the meeting and attracting attendance. She then presented the 2013 Budget which was just approved by the board. The budget is basically break even, with income and expense at about \$35K. Upon proper motion and second, the reports were accepted.

NEW BUSINESS: Recap of board meeting discussion: President Hallowell explained that the board is considering continuing to seek dates in May for future meetings. They would like feedback from members both on a May pattern and on the new format, with more presentations and enriched content in lieu of a golf practice round, which is being tried at this meeting. He also encouraged attendees to invite potential members as guests for future meetings. Non-members may attend one meeting without joining SIA (they would pay registration fees only).

ANNOUNCEMENT OF MEETING PLACE for FUTURE MEETINGS: President Hallowell reminded everyone that next year's meeting is being planned for May 18-21 at The Sanctuary at Kiawah. New member Bill Lacey, our host at Kiawah, invited the group to attend and said that he was excited about Southern being there just after the US Open and related upgrades.

The board is continuing to seek bids for dates in May 2014, and President Hallowell invited members to consider submitting bids for their properties.

ADJOURNMENT: the meeting was adjourned at 8:30 a.m.

Respectfully submitted,
Cathy Kerr, CAE, SIA Secretary/Treasurer